

ALLEN ORGAN STUDIOS CELEBRATES ITS FIRST BIRTHDAY!

Allow us to introduce ourselves: we're Allen Organ Studios, Inc. and we're celebrating a birthday - our FIRST - now we'd like to share with you some thoughts on reaching that fresh young age. It was slightly more than a year ago when we took over the business of a long established dealership with 25 years of sales and service for the Allen Organ Company. We've been fortunate to make new friends, and grateful for the warm reception extended to us.

We are committed to going beyond the mere selling of organs. We are a group of professional people dedicated to several important steps in providing the sound of fine organ music to (mostly) churches. To achieve this, we carefully study the needs of a particular acoustic situation, make a detailed recommendation on what organ and equipment will best serve the requirements, then work with the church to achieve the realization of a concept solely directed at providing the very finest sound available.

Our Product: The Allen Digital Computer Organ

Victor Hugo said that nothing - neither an army, nor a legislature, nor an armed sheriff - can withstand the strength of an idea whose time has come. Such an idea is that of creating authentic pipe organ sound using digital computer technology. Allen Organ Company has more than fifteen years' experience in developing and perfecting such an organ. No other organ builder can offer this design concept, which has reached a new standard of excellence in our current line of ADC models.

The Only Thing Missing is YOU!

We want you to hear this incredible instrument. We almost always have a good representation of the various ADC organs in our studios and would welcome the opportunity to demonstrate for you. No appointment is necessary, but if you'll call first we can be sure we're ready for your visit and keep interruptions at a minimum.

You may be interested in knowing where there are Allen ADC organs in our little corner of the world:

Vinings United Methodist Church	Atlanta, GA	ADC 2000
Dallas United Methodist Church	Dallas, GA	ADC 2010
Pleasant Hill Baptist Church	College Park, GA	ADC 3000
First United Methodist Church	Royston, GA	ADC 3000
Norcross Presbyterian Church	Norcross, GA	ADC 3000
Buford Presbyterian Church	Buford, GA	ADC 3000
North Etowah Baptist Church	Ethowah, TN	ADC 5000
McKoon Funeral Home	Newnan, GA	ADC 5000
Norcross United Methodist Church	Norcross, GA	ADC 6000
Mount Harmony Baptist Church	Mableton, GA	ADC 6000
Church of Jesus Christ of Latter Day Saints	Rossville, GA	ADC 420

Set for installation soon:

Snellville United Methodist Church	Snellville, GA	ADC 6000
St. Patrick's Episcopal Church	Dunwoody, GA	ADC 4000

From the President

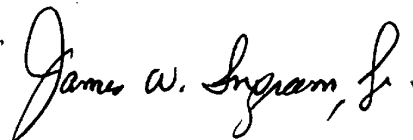
Our first year in Atlanta has been most rewarding, especially meeting many of you for the first time and getting acquainted with our over 400 owners of Allen Organs. The success of the new ADC organs is obvious because of the acceptance of the product since its introduction in May of 1983. Allen Digital Computer Organs have made many new friends over the past year. Have you heard one of these instruments yet? If not, you will be astounded at what technology at Allen Organ Company has provided the music world.

Our instruments are in a class by themselves. Patent rights permit only Allen to use a compact digital computer to draw the exact waveshapes of organ pipes. While other organ makers use some type of digital circuits, they cannot store information directly related to the sound reproduction of the organ. Allen's process of recording good organ pipes, transforming their harmonics into precise digital voltages, storing them in computers, and then allowing the organist to recall these exact sounds as notes are played, is indeed remarkable. You will like the results of these computer-generated sounds which other organs can achieve only with pipes.

Lower initial cost, no tuning or preventive maintenance required, not affected by temperature or humidity, long life, and pipe comparable sound, are just a few reasons that, perhaps one day, fine pipe organ builders will augment their instrument with a digital computer. But for now, if you expect pipe organ sound from an electronic oscillator organ, you must add pipes. The Allen Digital Computer *does not need pipes*. If you prefer the romantic sound for gospel music, the traditional classic sound, or have need for an instrument to perform varied styles of music, we can build an instrument to suit your requirements.

We provide a range of full size organs from \$6000 up to several hundred thousand dollars. We invite you to examine what Allen has to offer. A brief audio visual is available for small or large groups as an introduction to this revolutionary musical product and highlighting the many congregations already enjoying the superior musical advantages. Since 1939 and the first Allen Organ, this continues to be a proven Sound Investment!

Cordially yours,



James W. Ingram, Jr.
President

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